

Embrace the Opportunity

NOVEMBER 21-23, 2023 | GUELPH, ONTARIO

AGENDA

| Tuesday, November | 21 |
|-------------------|---|
| 10:15am | Farm Tour departs Guelph |
| 11:00am | Arrive in Elora to tour the Dairy Research Centre, Beef Research Centre and more! |
| 4:30pm | Farm Tour bus arrives back in Guelph |
| 7:00-9:00pm | Welcome Reception / Conference Check-In |
| Wednesday, Novemb | per 22 |
| 7:00am | Conference Check-In / Full Breakfast |
| 8:00am | Welcome and Opening Remarks |
| | Andrea Gal, Farm Management Canada and Special Guest: |
| | The Honourable Senator Rob Black |
| 8:10am | Embrace the Opportunity |
| | Heather Watson, Farm Management Canada |
| 8:20am | Peak Performance Culture |
| | Dave Mitchell, The Leadership Difference, Inc. |
| 9:35am | Health Break & Networking Opportunity |
| 10:00am | Farm Business Management Resource Showcase |
| 11:00am | RealAgRadio LIVE |
| | Shaun Haney and Special Guests |
| 12:00pm | Lunch Break |
| 1:00pm | Improve Conflict Dynamics for Better Risk Management |
| | Elaine Froese, Seeds of Encouragement |
| 2:00pm | Concurrent Sessions/Workshops* |
| 3:00pm | Health Break & Networking Opportunity |
| 3:45pm | Meeting the Needs of Farm Women Panel Discussion |
| | Moderated by: |
| | Darlene McBain, Farm Credit Canada |
| | Panelists: |
| | Catherine Burns, Canadian Federation of Agriculture |
| | France De Montigny, Les Agricultrices du Québec |
| | Heather Watson, Farm Management Canada |
| 5:00pm | Free Time |
| 5:30pm | Student Event: From the Classroom to the Farm |
| 6:30pm | Banquet Dinner and Wilson Loree Award |
| | Emcee: Curtis Boyd, Farm Management Canada |
| 9:00pm | Hospitality Suite |

| Thursday, Nover | mber 23 | |
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| 7:00am | Full Breakfast | |
| 8:00am | Morning Welcome | |
| | Steve Duff, Farm Management Canada | |
| 8:10am | Gumption: The Root of Robust Growth in Canadian Agribusiness | |
| | Eric Olson, MNP | |
| 9:00am | Embracing Connectivity & Digital Policy | |
| | Sangeeta Lalli, Telus Agriculture | |
| 9:45am | Health Break & Networking Opportunity | |
| 10:15am | Concurrent Sessions/Workshops* | |
| 11:15am | The OODA Loop – How to cut out the noise and make better decisions | |
| | Ed Broschinski, Cargill Marketsense | |
| 12:00pm | Lunch Break | |
| 1:00pm | Recruitment and Hiring Strategies for Your Farm | |
| | Viktoria Schuler, Canadian Agricultural Human Resource Council | |
| 1:45pm | A New Era of Business Risk Management Programming | |
| | Moderated by: | |
| | Dean Roberts, SaskCanola and the Canadian Canola Growers Association | |
| | Panelists: | |
| | Michael Vadnais, Canadian Canola Growers Association | |
| | Dr. Lysa Porth, University of Guelph | |
| | John Cumming, Ontario Ministry of Agriculture, Food and Rural Affairs | |
| 3:00pm | Closing Remarks | |
| | Andrea Gal, Farm Management Canada | |
| 3:30pm | End of Conference | |

*Concurrent Sessions (choose 2 to attend each day)

Risk Management in a "High" Interest Rate Environment

Will Sheard, Business Advisor and Partner, MNP and Jordan Bowles, Consultant, MNP

Grow Your Potential

Kelly Dobson, LeaderShift

How can technology benefit your business management? Genevieve Berthiaume, Center of Expertise in Agricultural Management (CEGA), ALEOP

Day 1 - The FARE Lab for Experimental and Applied Economics – What students learn from running experiments with farmers on environmental issues

Day 2 - Teaching cases, capstone projects, student competitions, co-op and internships – How our students learn to apply their skills in real-world settings

Andreas Boecker, Associate Professor & Chair, Department of FARE, University of Guelph

For more information on speakers and sessions, visit:

www.agexcellenceconference.ca