

Provincial/Territorial Ministry/Department of Agriculture Cost-Share Funding BUSINESS SKILLS DEVELOPMENT THROUGH TRAINING OR ADVISORY SERVICES

The following list of opportunities has been prepared by Farm Management Canada as a courtesy to producers and producer groups to find and access cost-sharing funding opportunities related to farm business skills development and advisory support programming through the Provincial/Territorial Ministries and Departments of Agriculture. Updated June 1, 2024.

Please Note: In the event a link becomes broken or you need further information, please contact your provincial agricultural Ministry or Department office. Be aware of eligibility criteria and timelines for processing applications before applying to and/or starting any skills development or advisory service programming. It is not uncommon for skills development opportunities to begin prior to funding approval. In such situations, skills development program administrators may be able to adapt programming and invoicing to meet cost-share funding rules.

Province/Territory	Business Skills Training /Advisory Services Cost-Share	Employee Training/ Wage Subsidy Programs
	Programs	
British Columbia	Business and Market Development Cost-Share: Various Maximum Funding: Various (case by case basis)	British Columbia Employer Training Grant Cost-Share: 80% Maximum Annual Funding: \$10,000 per participant, up to \$300,000 per employer
	More info: <u>https://www2.gov.bc.ca/gov/content/industry/agriculture-</u> <u>seafood/programs</u>	More info: <u>www.workbc.ca/find-loans-and-grants/industry-and-</u> <u>employers/bc-employer-training-grant</u>
	Knowledge and Technology Transfer Program Cost-Share: 75% Maximum Funding: Up to \$7500 More info: https://www2.gov.bc.ca/gov/content/industry/agriculture- seafood/programs/knowledge-transfer-events	
	New Entrant Farm Business Accelerator Program	

	Cost-Share: Up to 75% for <\$10,000 projects, up to 50%	
	for >\$10,000 projects	
	Maximum Funding: Up to \$7500 (or \$15,000) based on	
	total project estimated costs	
	More info:	
	https://www2.gov.bc.ca/gov/content/industry/agriculture-	
	seafood/programs/new-entrant-farm-business-	
	accelerator-program	
Alberta	No programming	Canada-Alberta Job Grant
		Cost-Share: 66%
		Maximum Funding: \$10,000 per trainee per fiscal year
		(\$15,000 at 100% funding per trainee for an unemployed
		Albertan)
		More info:
		https://www.alberta.ca/canada-alberta-job-grant.aspx
		Small Community Opportunity Program
		Skills training grants for Indigenous and small communities, as
		well as non-profit groups to build capacity in the agriculture
		industry and small business sectors
		Cost Share: 90%
		Maximum Funding: \$20,000-\$100,000 per project
		More info: www.alberta.ca/small-community-opportunity-
		program
Saskatchewan	Future Farmer Program	Canada-Saskatchewan Job Grant
	Cost-Share: Unknown	Cost-Share: 66%
	Maximum Funding: Covers mentee travel, training,	Maximum Funding: \$10,000 per trainee per fiscal year,
	expenses and related costs associated with the	maximum of up to \$100,000 per employer
	mentorship program.	More info:
	More info: https://agribition.com/get-involved/next-gen-	https://www.saskatchewan.ca/business/hire-train-and-manage-
	program/	employees/apply-for-the-canada-saskatchewan-job-grant
Manitoba	No programming	Canada-Manitoba Job Grant
		Cost-Share: up to 75% for employers with <100 employees, up
		to 50% for employees with >100 employees
		Maximum Funding: \$10,000 per training participant, maximum
		of up to \$100,00 per employer

		More info:
		https://www.gov.mb.ca/jec/busdev/financial/cmjg/index.html
Ontario	No programming	Canada-Ontario Job Grant
		Cost-Share: up to 84% for employers with <100 employees, up
		to 50% for employers with >100 employees,
		Maximum Funding: \$10,000 per trainee
		http://www.tcu.gov.on.ca/eng/eopg/cojg/
Quebec	Programme services-conseils 2023-2028	Information not available
-	(les réseaux Agriconseils)	
	Cost-Share: 50% - 75%	
	Maximum Funding: \$20,000 over the life of the program	
	Hiring a consultant to assist with:	
	 Financial analysis and management 	
	 Marketing 	
	 Data organization 	
	 Human resource management 	
	 Local marketing 	
	 Farm Transfer and start-up plans 	
	More info: <u>https://agriconseils.qc.ca/</u>	
New Brunswick	Business Planning, Skills Development	Canada-New Brunswick Job Grant
	and Agriculture Education	Cost-Share: Unknown (The contribution amount is based on the
		Department level of funding)
	Skills Development	Maximum Funding: \$20,000 per employer per fiscal year
	Cost-Share: 70%	More info:
	Maximum Funding: \$3,000/project (\$6,000 per year)	https://www2.gnb.ca/content/gnb/en/services/services_renderer
		.201466.Labour_Force_Training.html
	Business Planning	
	Cost-Share: 60% towards professional services	
	Maximum Funding: \$10,000 per applicant per year	
	Associations and organizations are also eligible for	
	assistance to champion training activities for their	
	members.	
	More info:	
	https://www2.gnb.ca/content/dam/gnb/Departments/10/p	

	df/Agriculture/AgriculturePrograms-	
	ProgrammeAgriculture/program-guidelines-lignes-	
	directrices-du-programme/bpsdae-program-	
	guidelines.pdf	
Nova Scotia	Planning New Opportunities Program	Canada-Nova Scotia Job Grant
	Business Advisory Services Support	Cost-Share: 100% for year 1, 50% thereafter
	Cost-Share: 75%	Maximum Funding: \$10,000 per fiscal year
	Maximum Funding: \$15,000 per program year. Farms with	More info:
	income <\$30,000 are eligible for 75% to a maximum of	https://novascotia.ca/programs/workplace-innovation-
	\$2,000 per program year.	productivity-skills-incentive/
	More info: <u>https://novascotia.ca/programs/planning-new-</u>	
	opportunities/	Workplace Innovation and Productivity Skills Incentive
		Businesses with 50 or fewer employees:
	Agriculture Skills Student Bursary Program	Minimum \$5,000 in direct training costs, up to \$100,000/fiscal.
	Maximum Funding:	First \$10,000 can be funded up to 100%/fiscal. Eligible costs over
	- \$500 in year 1 for students who work 250 hours and	\$10,000 can be funded up to 50%.
	\$750 in year 2 and 3 for students who work 250 hours	
	each additional year	Businesses with 50 or more employees:
	- \$1,000 in year 1 for students who work 500 hours and	Minimum \$10,000 in direct training costs, up to \$100,000/fiscal.
	\$1,500 in year 2 and 3 for students who work 500 hours	Funds up to 50% of eligible direct training costs.
	each additional year	
	More info: https://novascotia.ca/programs/agriculture-	Organizations, business associations and private sector unions:
	skills-student-bursary/	Minimum \$10,000 in direct training costs. Funding may be
		available for administration costs as determined on a case-by-
	Workplace Education Initiative	case basis.
	Maximum Funding: Provides 40 hours of training over	More info: <u>https://novascotia.ca/programs/workplace-</u>
	approximately 10 weeks, customized to individual and	innovation-productivity-skills-incentive/
	organizational needs	
	Training on: Business Skills, Computerized Accounting,	START Program
	Financial Management, Google Workspace & Microsoft	Maximum: \$25,000 per hire
	365, Microsoft Office, Leadership & Communications,	Wage incentive and some of training and equipment costs for
	Sales & Marketing, Customer Service, Human Resources &	hiring unemployed Nova Scotians
	Performance Management, Presentation Skills, Project	More info: <u>https://novascotia.ca/programs/start/</u>
	Management, Social Media & Web Development	
	More info: https://novascotia.ca/lae/workplace-education/	
Prince Edward	Business Development Program	Skills PEI
Island	Agri-Skills	Cost-Share: 50%
	Cost-Share: 50%	

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	Maximum Funding: \$2,000/participant/fiscal year, \$10,000	Maximum Funding: \$5000/employee or up to \$25,000 per
	per farm entity for Agri-Skills training over the life of the	application
	Sustainable CAP Framework Agreement (2023-2028)	More info:
		https://www.princeedwardisland.ca/en/service/workplace-skills-
	Young Farmers	training
	Cost-Share: 75%	
	Maximum Funding: \$3,000/farm operation, up to \$3,000	Employ PEI
	per recipient for skill development and training expenses	Cost-Share: 50% wage subsidy for 20 weeks while training new
	over the life of the Sustainable CAP Framework	employee
	Agreement (2023-2028)	Maximum Funding: \$10,000
	Agreement (2023-2026)	More info:
	Custom	
	Groups	https://www.princeedwardisland.ca/en/service/employ-pei-for-
	Cost-Share: 90%	<u>employers</u>
	Maximum Funding: \$20,000 / project, \$60,000 for Group	
	Training activities over the life of the Sustainable CAP	
	Framework Agreement (2023-2028)	
	All Farmers:	
	https://www.princeedwardisland.ca/en/information/agricu	
	<u>lture-and-land/business-development-program-</u>	
	<u>agriculture</u>	
	Young Farmers:	
	https://www.princeedwardisland.ca/en/information/agricu	
	lture-and-land/future-farmer-program	
	Business Planning	
	Eligible items: Individual business planning, such as:	
	Financial Assessments; Financial Action Plans; Risk	
	Management Plans; Business Plans (for new entrants who	
	are part of a bonafide farm operation); Feasibility	
	Assessments; Cost-of-Production Analysis; Succession	
	Plans; Organizational Strategic Plans; and Human	
	Resource Plans, Online business self-assessment and goal	
	setting; and Professional fees.	
	Cost-Share: 50%	
	Maximum Funding: \$2,500-\$10,000/project	
	More info: <u>Business Development Program Guidelines</u>	

Newfoundland	Agriculture Business Program	Canada-Newfoundland Labrador Job Grant
and Labrador	Cost-Share: Various	Cost-Share: 66%
	Maximum Funding: Various	Maximum Funding: \$10,000 per year
	More info: <u>https://www.gov.nl.ca/ffa/sustainablecap/</u>	(\$15,000 to train an unemployed person)
		More info:
	Industry Development and Knowledge Transfer	https://www.gov.nl.ca/ipgs/files/foremployers-canada-nl-job-
	Cost-Share: Up to 75%	grant-fact-sheet.pdf
	Maximum Funding: up to \$12,000/producer	
	More info: Sustainable CAP Program Guide	
Yukon	Agriculture Training Program	Building Up Program
	Cost-Share: 60%	Cost-Share: Unknown
	Maximum Funding: \$15,000 over the lifetime of the	Maximum Funding: Unknown
	program (2023-2028)	Target audience: Organizational funding to carry out activities
	More info: https://yukon.ca/en/doing-business/support-	that strengthen labour market skills
	agriculture/apply-agriculture-funding#eligible-activities	More info: <u>https://yukon.ca/en/building-up</u>
	Business Planning	Staffing Up Program
	Eligible costs: Hiring consultant services and purchasing	Cost-Share: wage subsidy or training costs 60% for an employee
	business software	not paid while in training; 70% for an employee paid while in
	Cost-Share: up to 90% of eligible costs for the first \$5,000;	training; 80% for training a potential employee who is
	up to 60% of eligible costs for expenses beyond \$5,000	unemployed; or 90% for training a potential employee who is
	Maximum funding: \$20,000 over the lifetime of the	unemployed and/or a member of an under-represented group
	program	Maximum Funding: Not Available
	More info: <u>https://Yukon.ca/sustainablecap</u>	More info: <u>https://yukon.ca/en/staffing-up</u>
		Internship Grants
		Maximum Funding: \$7,500 of eligible costs per year and up to a
		maximum of \$22,500 over the lifetime of the program (2023-
		2028)
		More Info: https://Yukon.ca/sustainablecap
Northwest	Canadian Agricultural Partnership	Canada-Northwest Territories Job Grant
Territories	Business planning (consultant services) and business	Cost Share: 66%
	software	Maximum Funding: \$10,000 per employee
	Cost-Share: 75-90%	More info:
	Maximum Funding: Up to \$5,000 (\$100 applicant	https://www.ece.gov.nt.ca/sites/ece/files/resources/canada-
	contribution for every \$1,000 in funding), Above \$5,000 up	northwest territories job grant brochure.pdf
	to 75% of costs, \$20,000 program lifetime maximum	

More info: <u>https://www.iti.gov.nt.ca/en/services/agri-food-</u>	Internship/Mentorship Grants
funding	Maximum Funding: Up to 75% of intern wages to maximum of
	\$7,500 per year and \$22,500 program lifetime maximum
	More info: https://www.iti.gov.nt.ca/en/services/agri-food-
	funding