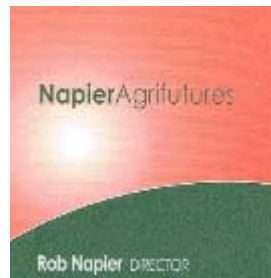


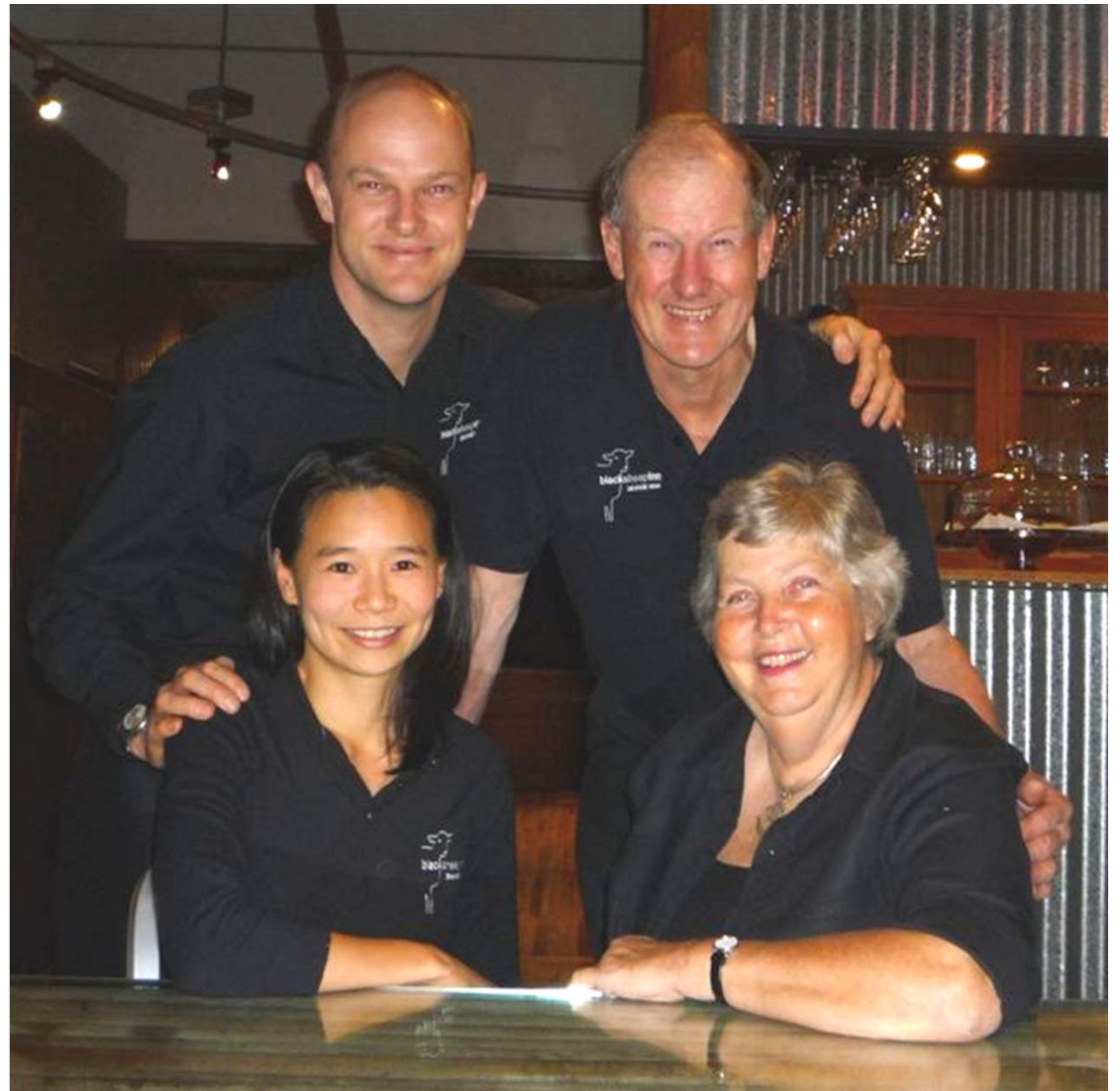
Family Communication & Planning

(How to use family meetings to share goals & tackle the big issues)

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The Napier Family

NapierAgriturnus

Rob Napier DIRECTOR

The Role of Farm Family Meetings

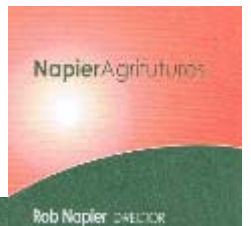
- **Why are regular family meetings so important**
- **What should be on the agenda**
- **Why do they rarely occur**
- **Why are they such a challenge**
- **How to initiate meetings and maintain the momentum**
- **Leadership**
- **Meeting guidelines & memoranda of understanding**
- **Handy hints**

The Value of Personality Tests

(Understanding how family members see the world)

- **In many partnerships opposites attract – a potential source of conflict or synergy**
- **Personalities normally don't change**
- **Personality types***
 - **introverts & extraverts**
 - **sensing & intuition**
 - **thinking & feeling**
 - **judging & perceiving**

*Source: Myers-Briggs, Consulting Psychologists Press, Inc



Napier Family Guidelines

(Attached to Letter of Understanding 4/3/08)

- 1. Relationships are everything**
- 2. In resolving conflicts we will focus on the issues not the people**
- 3. Two ears for listening, one mouth for talking**
- 4. Ask questions rather than make statements**
- 5. We are all responsible for maintaining two-way communication at all times**
- 6. We accept joint responsibility to resolve challenges (use the word 'we' rather than 'you')**

Napier Family Guidelines

(Attached to Letter of Understanding 4/3/08)

- 7. We will respect one another's independence & privacy**
- 8. Public criticism of one another will be avoided**
- 9. We will be willing to give 70% & receive 30% with the expectation that 'what goes around, comes around'**
- 10. We will celebrate success & provide support in tough times**
- 11. Humour is compulsory!**

Napier Family Meeting Sunday 17 Jan 2010 1.30pm

AGENDA

- 1. Welcome & introduction – appointment of chair & recorder**
- 2. Minutes of previous meeting**
- 3. Matters arising from the minutes**
- 4. Review of Letter of Understanding & Guidelines**
- 5. Review of the last 3 months**
 - achievements**
 - what is working/what is not**

Napier Family Meeting Sunday 17 Jan 2010 1.30pm

6. **Goals & long term plans**
7. **Plans for 2010 regarding THE BABY**
8. **Other plans for 2010**
9. **Potential for synergies between A&H and D&R**
10. **Review of current property development options**
11. **Other investments**
12. **Other issues**
13. **Next meeting**

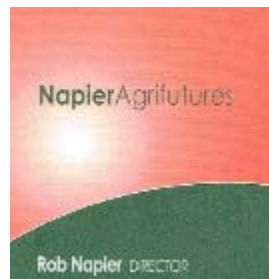
Live, Love, Learn & Leave a Legacy!

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THANK YOU!

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