



AGRICULTURAL EXCELLENCE CONFERENCE

Ready? Steady. Go!



Join us to learn what the future holds for agriculture and how farm managers can confront change with confidence to seize opportunities.

Featuring expert speakers, a national resource showcase, discussion panels, workshops, and young farmers bear pit, farmers young and young at heart come away with their business management toolbox full of skills, knowledge, and an ever-expanding network of fellow farm management enthusiasts!

Unleash your potential.

November 26-28, 2018

Fort Garry Hotel
Winnipeg, Manitoba

#AgExConf18
www.FMC-GAC.com



FARM MANAGEMENT CANADA
GESTION AGRICOLE DU CANADA

AGEX 2018 AGENDA

MONDAY NOVEMBER 26 - WELCOME RECEPTION

2:00-4:00pm	Tour of the Canadian International Grains Institute
7:30 – 9:00pm	Welcome from Canadian Angus – Shawn Birmingham/ Cocktail Reception / Registration

TUESDAY NOVEMBER 27 - DAY ONE LEARNING PROGRAM

7:30am	Registration / Full Breakfast
8:30am	Welcome and Opening Remarks: Heather Watson, FMC Terry Betker – The Power of Peer Groups
9:10am	Keynote Address: Nikolas Badminton, Agriculture 3.0
10:00am	Health Break & Networking Opportunity
10:20am	Farm Business Management Resource Showcase
12:00pm	Lunch
1:00pm	Panel Discussion – Unleashing Canada’s Potential Moderated by Don Buckingham, Canadian Agri-Food Policy Institute <ul style="list-style-type: none">- Graeme Finn, Southern Cross Livestock- Kara Oosterhuis, Alberta’s Young Speakers for Agriculture Winner- Charlene Bradley, Canola Council of Canada
1:40pm	Roundtable Discussion – Canada’s Comprehensive Growth Strategy Moderated by Don Buckingham, Canadian Agri-Food Policy Institute
2:40pm	Health Break & Networking Opportunity
3:00pm	Bridging the Gap Sessions: Young Farmers’ Bear Pit / Young At Heart Forum, Moderated by Terry Aberhart and Dan Aberhart
4:30pm	Rejuvenation
5:30pm	Evening Opening Hon. Ralph Eichler, Minister of Agriculture, Manitoba
6:00pm	Award Presentations
6:30pm	Bridging the Gap Results – Farm Family Feud
7:00pm	Eats and Greets: A Taste of Manitoba
9:00pm	Hospitality Suite

WEDNESDAY NOVEMBER 28 - DAY TWO LEARNING PROGRAM

8:00am	Full Breakfast
9:00am	Welcome and Opening Remarks

9:10am	Panel Discussion: Healthy Farmer: Healthy Farm Moderated by Janet Smith, Klinik <ul style="list-style-type: none">- Gerry Friesen, The Recovering Farmer- Sylvia Massinon, Klinik- Marcel Hacault, Canadian Agricultural Safety Association
10:30am	Brigid Rivoire Memorial Award: Presented by Bill Campbell, Keystone Agricultural Producers
10:40am	Health Break & Networking Opportunity
11:00am	Concurrent Sessions/Workshops – Period 1 Delegates choose workshops to attend, each offered twice.
12:00pm	Lunch
1:00pm	Concurrent Sessions/Workshops – Period 2 Delegates choose workshops to attend, each offered twice.
2:00pm	Health Break & Networking Opportunity
2:20pm	Keynote Address: Rod Guilford, Canada’s Outstanding Young Farmers
2:40pm	Keynote Address: International Insights: Matt Hamill, Nuffield Scholar
3:00pm	Closing Remarks – Manitoba Ministry of Agriculture
3:30pm	Wrap Up
4:00pm	Adjournment

CONCURRENT SESSIONS

<p>BMO Building Financial Strength in Your Farming Operation</p> <p>Adam Vervoort from BMO will speak about interest rate and loan structuring strategies to make an operations’ finances stronger and predictable Dave Gallant from CCGA will speak about how farmers can better manage cash flow, risk, and commodity price fluctuations by using the cash advance program David Derwin, PI Financial, will speak about optimizing your marketing plan with financial and grain marketing tools</p>	<p>LEADERSHIFT</p> <p>Few of us consider our own leadership as a competitive advantage, however research has shown that leader effectiveness is perceived to account for as much as 1/3 of the difference in business performance between organizations. Kelly Dobson and Darrel Thiessen of LeaderShift will discuss how the convergence of leader development, adult learning, neuroscience and IT are enabling leader development at any age.</p>
<p>BACKSWATH</p> <p>In this workshop, Terry Betker, President and CEO of Backswath Management Inc. will use his consulting experience to provide insight into peer groups ... from how they work to the potential benefits that can come from participation in a peer group.</p>	<p>PROVINCE OF MANITOBA</p> <p>The True Cost of Land – Land is the foundation for every farm. However land prices and rents have never been higher, making decisions riskier than ever. Join Darren as he reviews ways to make effective decisions on land rents and prices to ensure profitability is still attainable.</p> <p>1,2,3 Simple as Can Be! - Farm Management is far from being simple for today’s producers. See what Manitoba Agriculture’s Farm Management tools and analysis have to say about the complicated task of finding profitability and managing risk for today’s farm managers.</p>

ASSOCIATED EVENTS:

- NUFFIELD CANADA ANNUAL CONFERENCE
- PROVINCIAL/TERRITORIAL MINISTRY OF AGRICULTURE ANNUAL MEETING



Stick around for the Canada's Outstanding Young Farmer National Conference
November 29 – December 1!

